PHILADELPHIA INSURANCE COMPANIES

A Member of the Tokio Marine Group

COMMISSION

2021 PHLY Wholesalers Commission Schedule

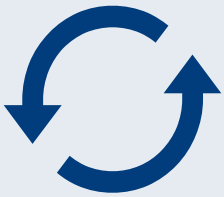
The Philadelphia Insurance Companies PHLY Wholesalers Commission schedule is effective for all business with a policy effective date of *January 1, 2021* and later, subject to future change.

NEW BUSINESS

- **Agents with GWP > $250,000 →20%**
- **Agents with GWP between $100,000 and $250,000 →17.5%**
- **Agents with GWP between $100,000 and $0 → 15%**

Products Available to Wholesalers

Accountants Professional Liability
Affinity Pro Portfolio (Trade Associations)
Allied Health Professionals
Chiropractors Professional Liability
Cover-Pro (Professional Liability for Specified Professions)
Crime Protection Plus
Cyber Security Liability
Employed Lawyers Protection Plus
Employment Practices Liability
Excess Liability
Flexi Plus Five (Non-Profit D&O)
Integrated Technology
Media Liability
Private Company Protection Plus (For Profit D&O)
Temporary Staffing Agencies



RENEWAL BUSINESS

- **Agents with GWP > $250,000 g20%**
- **Agents with GWP between $100,000 and $250,000 →17.5%**
- **Agents with GWP between $100,000 and $0 → 15%**

Products Available to Wholesalers

Accountants Professional Liability
Affinity Pro Portfolio (Trade Associations)
Allied Health Professionals
Chiropractors Professional Liability
Cover-Pro (Professional Liability for Specified Professions)
Crime Protection Plus
Cyber Security Liability
Employed Lawyers Protection Plus
Employment Practices Liability
Excess Liability
Flexi Plus Five (Non-Profit D&O)
Integrated Technology
Media Liability
Private Company Protection Plus (For Profit D&O)
Temporary Staffing Agencies

Effective January 2021 PHLY E&S Solutions will begin including a $175 policy fee attached to each new and renewal E&S policy issued. This fee, similar to many of our competitors, is a flat charge associated with resource related expenses to issue each policy. The fee is non-refundable and not included in the commission paid to the agent.

Note – Philadelphia Insurance Companies reserves the right to negotiate and pay commissions independent of the rates set forth in this schedule, whether in connection with an individual transaction or as part of a program. In those instances, the commission rates may be less than the rates described in this schedule. In all instances, Producer's deposit of commissions shall be deemed acceptance of the commission rate paid on a transaction.

800.873.4552 | **PHLY.com**

Philadelphia Insurance Companies is the marketing name for the insurance company subsidiaries of the Philadelphia Consolidated Holding Corp., a Member of the Tokio Marine Group. Coverage(s) described may not be available in all states and are subject to Underwriting and certain coverage(s) may be provided by a surplus lines insurer. Surplus lines insurers do not generally participate in state guaranty funds and insureds are therefore not protected by such funds. | © 2021 Philadelphia Consolidating Holding Corp., All Rights Reserved.

Financial Strength Rating A.M. BEST A++ Superior

TOKIO MARINE GROUP
To Be a ***Good Company***

Ed. 111720